

B-20 RESIDENTIAL MORTGAGE GUIDELINES PUBLIC DISCLOSURES

March 31, 2023



**Banque
Haventree
Bank**



OVERVIEW

This disclosure is prepared in accordance with the requirements of OSFI Guideline B-20 - Residential Mortgage Underwriting Practices and Procedures. These disclosures are made to enable market participants to conduct an adequate evaluation of the soundness and condition of Haventree Bank's (the "Bank") residential mortgage operations.

INSURED AND UNINSURED MORTGAGES

An insured mortgage is one that carries with it an insurance policy that protects the mortgage lender or title holder in the event that the borrower defaults on payments or is otherwise unable to meet the contractual obligations of the mortgage.

The Bank's mortgage portfolio consists of uninsured mortgages primarily for owner-occupied, single-family residential properties for purchases, refinances, equity take-outs and debt consolidation. In addition to borrower payment defaults, as an uninsured residential mortgage lender, credit risk also results from reliance on the maintenance of collateral values. The Bank is therefore selective in the types of property accepted as collateral, the reliance on the appraisal of the property, and its geographic location. As at March 31, 2023, the Bank has issued uninsured residential mortgages on properties located in Ontario, British Columbia, Alberta, Manitoba, Quebec, Nova Scotia and Saskatchewan.

Lending operations outside of Ontario began in 2018 and as such the geographic distribution of the Bank's lending portfolio does not yet reflect the long-term desired distribution based on population and adjusted for variations in geographic risk appetite. Although some of these lending areas are among Canada's largest housing markets, a significant economic shock to the regional economy in Ontario could have a disproportionately adverse impact on the mortgage portfolio compared to the impact for a lender with a more regionally or nationally diversified mortgage portfolio.

RESIDENTIAL MORTGAGE PORTFOLIO DISCLOSURE (\$ millions)

Insured vs Uninsured by Province								
	Residential mortgages, insured		Residential mortgages, uninsured		HELOCs, insured		HELOCs, uninsured	
	\$	%	\$	%	\$	%	\$	%
Ontario	—	—	1,811	64 %	—	—	—	—
British Columbia	—	—	313	11 %	—	—	—	—
Quebec	—	—	320	11 %	—	—	—	—
Alberta	—	—	275	10 %	—	—	—	—
Manitoba	—	—	44	2 %	—	—	—	—
Nova Scotia	—	—	35	1 %	—	—	—	—
Saskatchewan	—	—	15	1 %	—	—	—	—
Total	—	—	2,813	100 %	—	—	—	—

Amortization period based on \$	
≤ 20 years	1.2 %
> 20 and ≤ 25 years	8.7 %
> 25 and ≤ 30 years	71.2 %
> 30 and ≤ 35 years	9.0 %
>35 years	9.9 %

Average LTV of Mortgages Originated in Q1 2023		
	Residential	HELOCs
Ontario	68 %	— %
British Columbia	70 %	— %
Alberta	76 %	— %
Quebec	69 %	— %
Manitoba	78 %	— %
Nova Scotia	65 %	— %
Saskatchewan	67 %	— %
Average	70 %	— %